### Tamkang University Academic Year 111, 1st Semester Course Syllabus

Course Title	BUSINESS ESSENTIALS	Instructor	LEE, YUNG-HSIN
Course Class	TLFBB1B  DIVISION OF GLOBAL COMMERCE,  DEPARTMENT OF INTERNATIONAL BUSINESS  (ENGLISH-TAUGHT PROGRAM), 1B	Details	<ul><li>◆ General Course</li><li>◆ Required</li><li>◆ One Semester</li></ul>
Relevance to SDGs	SDG4 Quality education		

#### Departmental Aim of Education

- I . To instill the university motto of "Simplicity, Firmness, Perseverance, and Fulfillment" into students.
- II. By integrating the "Five Disciplines" of education, the qualities of conduct, intelligence, physical education, teamwork, and beauty into the professional, core, and extracurricular curriculum, the department helps to produce well-rounded students skilled in identifying and solving problems.
- III. To oversee the trend and foresee the development of global economy, the department aims to produce the graduates with expertise in the fields of International Business and Trade.

#### Subject Departmental core competences

- A. Breeding professionals with expertise in general International Trade and International Business.(ratio:30.00)
- B. Consisting of Globalization, Information-Oriented and Future-Oriented education. (ratio:20.00)
- C. Producing graduates with capability of foreseeing and analyzing the development of Global Economy.(ratio:20.00)
- D. Breeding professionals with expertise in Marketing and Financial Management.(ratio:30.00)

#### Subject Schoolwide essential virtues

- 1. A global perspective. (ratio:30.00)
- 2. Information literacy. (ratio:5.00)
- 3. A vision for the future. (ratio:10.00)
- 4. Moral integrity. (ratio:10.00)
- 5. Independent thinking. (ratio:10.00)
- 6. A cheerful attitude and healthy lifestyle. (ratio:5.00)

- 7. A spirit of teamwork and dedication. (ratio:20.00)
- 8. A sense of aesthetic appreciation. (ratio:10.00)

## Course Introduction

This is a semester course for the first year college students in business school. The course is going to introduce current and future managers to the essentials associated with the businesses they will lead. Students are expected to have the basic management thinking logics after the course.

# The correspondences between the course's instructional objectives and the cognitive, affective, and psychomotor objectives.

Differentiate the various objective methods among the cognitive, affective and psychomotor domains of the course's instructional objectives.

- I. Cognitive: Emphasis upon the study of various kinds of knowledge in the cognition of the course's veracity, conception, procedures, outcomes, etc.
- II. Affective: Emphasis upon the study of various kinds of knowledge in the course's appeal, morals, attitude, conviction, values, etc.
- III.Psychomotor: Emphasis upon the study of the course's physical activity and technical manipulation.

Responsibility Program The Government and Social

Responsibility Managing Social Responsibility

	manipulation.								
No.			objective methods						
1	Understandir	ng the ba	Cognitive						
	The correspondences of teaching objectives: core competences, essential virtues, teaching methods, and assessment								
No.	Core Competences		Essential Virtues	Teaching Methods	Assessment				
1	ABCD		12345678	Lecture	Testing, Activity Participation				
	Course Schedule								
Week	ek Date Course Contents			Note					
1	The U.S Business Environment Business, Profit, and External Environment Economic Systems The Economics of Market Systems Economic Indicators								
2	111/09/12 ~ 111/09/18	Ethics in the Workplaces Social Responsibility Areas of							

	1		
3	111/09/19 ~ 111/09/25	What is a Small Business? Entrepreneurship Starting and Operating a New Business Trends, Successes, and Failures in New Ventures 10/1 (National Holiday)	
4	111/09/26 ~ 111/10/02	The Contemporary Global Economy International Trade International Business Management Understanding the Cultural Environment Barriers to International Trade	
5	111/10/03 ~ 111/10/09	The Management Process Types of Managers  Management Roles and Skills Strategic Management  Contingency Planning and Crisis Management	
6	111/10/10 ~ 111/10/16	What is Organizational Structure? The Building Blocks of Organizational Structure Establishing the Decision-Making Hierarchy Basic Forms of Organizational Structure	
7	111/10/17 ~ 111/10/23	What Does Operations Mean Today? Growth in the Services and Goods Sectors Creating Value Through Operations Operating Planning Operating Control Quality Improvement and TQM	
8	111/10/24 ~ 111/10/30	Forms of Employee Behavior Individual Differences among Employees Matching People and Jobs Basic Motivation Concepts and Theories	
9	111/10/31 ~ 111/11/06	Forms of Employee Behavior Individual Differences among Employees Matching People and Jobs Basic Motivation Concepts and Theories	
10	111/11/07 ~ 111/11/13	Midterm Exam Week	
11	111/11/14 ~ 111/11/20	What is Marketing? Developing the Marketing Plan Marketing Strategy Marketing Research Consumer Behavior Small Business and the Marketing Mix (II)	
12	111/11/21 ~ 111/11/27	What is a Product? Developing New Products Product Life Cycle Determining Prices Pricing Strategies and Tactics	
13	111/11/28 ~ 111/12/04	The Distribution Mix Wholesaling Retailing Physical Distribution Personal Selling	
14	111/12/05 ~ 111/12/11	IT Impacts IT Building Blocks Information System IT Risks and Threats	
15	111/12/12 ~ 111/12/18	What is Accounting? The Accounting Equation Financial Statements Reporting Standards and Practices Analyzing Financial Statements	

	111 /12 /10					
16	111/12/19 ~	What is Money? Financial System The Federal Reserve				
		System The Changing Money and Banking System				
		International Banking and Finance				
17	111/12/26 ~	What is Money? Financial System The Federal Reserve				
	112/01/01	System The Changing Money and Banking System				
		International Banking and Finance				
	112/01/02 ~	_				
18	112/01/08	Final Exam Week				
Re	quirement	TKU Study Regulations Chapter 6 – Examination and Grades Article 38 If a student' s class absence reaches one-third of the total class hours (in a semester) for a particular course, the course instructor will notify the Office of Academic Affairs, and the student will not be allowed to take part in the remaining course examinations and will receive a semester grade (for that course) of zero.				
Tea	ching Facility	Computer, Projector				
	ooks and ng Materials	Business Essentials 11th Edition / Ebert . Griffin				
R	deferences					
Number of Assignment(s)		(Filled in by assignment instructor only)				
Grading Policy  Attendance: 20.0 % ◆ Mark of Usual: 5.0 % ◆ Midterm Exam:  Final Exam: %  Other ⟨2 reports (homework)⟩: 75.0 %						
	This syllabus may be uploaded at the website of Course Syllabus Management System at <a href="http://info.ais.tku.edu.tw/csp">http://info.ais.tku.edu.tw/csp</a> or through the link of Course Syllabus Upload posted on the home page of TKU Office of Academic Affairs at <a href="http://www.acad.tku.edu.tw/CS/main.php">http://www.acad.tku.edu.tw/CS/main.php</a> .  **Unauthorized photocopying is illegal. Using original textbooks is advised. It is a crime to improperly photocopy others' publications.					

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