## Tamkang University Academic Year 104, 2nd Semester Course Syllabus

| Course Title | BUSINESS ESSENTIALS AND ENTREPRENEURIAL MANAGEMENT                  | Instructor | CHIEN-MU YEH  |
|--------------|---|------------|---|
| Course Class | TGNXB0A REQUIRED COURSES BY COLLEGE OF GLOBAL ON LANYANG CAMPUS, 0A | Details    | <ul><li>Required</li><li>One Semester</li><li>2 Credits</li></ul> |

### Departmental Aim of Education

- I. Develop International Perspective and Global Awareness.
- II. Construct Interdisciplinary Professional Knowledge.
- III. Strengthen Teamwork and Interpersonal Relationship.

#### Departmental core competences

- A. To Have the Ability of Handling International Affairs.
- B. To Have the Ability to Analyze and Solve Problems.
- C. Be Able to Complete Professional Works in Fluent English.

## Course Introduction

This subject introduces issues about how to start an enterprise, such as business responsibilities, entrepreneurship, ownership types, operations management, human resource management, marketing management, leadership and finance management. In the meantime, students are required to team up themselves to come up with business plans for competition. After completing this subject, students are expected to reach departmental teaching objectives.

# The Relevance among Teaching Objectives, Objective Levels and Departmental core competences

I.Objective Levels (select applicable ones):

(i) Cognitive Domain : C1-Remembering, C2-Understanding, C3-Applying, C4-Analyzing, C5-Evaluating, C6-Creating

(ii) Psychomotor Domain: P1-Imitation, P2-Mechanism, P3-Independent Operation,

P4-Linked Operation, P5-Automation, P6-Origination

(iii) Affective Domain : A1-Receiving, A2-Responding, A3-Valuing, A4-Organizing, A5-Charaterizing, A6-Implementing

II.The Relevance among Teaching Objectives, Objective Levels and Departmental core competences:

- (i) Determine the objective level(s) in any one of the three learning domains (cognitive, psychomotor, and affective) corresponding to the teaching objective. Each objective should correspond to the objective level(s) of ONLY ONE of the three domains.
- (ii) If more than one objective levels are applicable for each learning domain, select the highest one only. (For example, if the objective levels for Cognitive Domain include C3,C5,and C6, select C6 only and fill it in the boxes below. The same rule applies to Psychomotor Domain and Affective Domain.)
- (iii) Determine the Departmental core competences that correspond to each teaching objective. Each objective may correspond to one or more Departmental core competences at a time. (For example, if one objective corresponds to three Departmental core competences: A,AD, and BEF, list all of the three in the box.)

|     |  |                     | Relevance                     |  |
|-----|--|---------------------|-------------------------------|--|
| No. | Teaching Objectives  | Objective<br>Levels | Departmental core competences |  |
| 1   | Understand the contemporary business world                       | C2                  | ABC                           |  |
| 2   | Be able to discover and solve the problem of business management | C4                  | ABC                           |  |
| 3   | Become a corporative team member                                 | C6                  | ABC                           |  |
| 4   | Be able to develop a business plan                               | C4                  | ABC                           |  |

#### Teaching Objectives, Teaching Methods and Assessment

| L |     |  |                                      |                     |
|---|-----|--|--------------------------------------|---------------------|
|   | No. | Teaching Objectives  | Teaching Methods                     | Assessment          |
|   | 1   | Understand the contemporary business world                       | Lecture, Discussion, Appreciation    | Written test        |
|   | 2   | Be able to discover and solve the problem of business management | Lecture, Discussion, Problem solving | Written test        |
|   | 3   | Become a corporative team member                                 | Discussion, Problem solving          | Report              |
|   | 4   | Be able to develop a business plan                               | Lecture, Discussion                  | Report, oral report |
|   |     |  |                                      |                     |

|   | 7                        | This course has been designed   | to cultivate the following essential qualiti  | es in TKU students  |  |  |
|---|--------------------------|---|---|---|--|--|
| Essential Qualities of TKU Students       |                          | Qualities of TKU Students   | Descrip   | Description   |  |  |
| ◆ A global perspective                    |                          | pective   | Helping students develop a broader perspective from which to understand international affairs and global development.                                   |   |  |  |
| $\diamondsuit$ Information literacy       |                          | teracy  | Becoming adept at using information technology and learning the proper way to process information.  |   |  |  |
| ♦ A vision for the future                 |                          | e future  | Understanding self-growth, social change, and technological development so as to gain the skills necessary to bring about one's future vision.          |   |  |  |
| ◆ Moral integrity                         |                          |   | Learning how to interact with others, practicing empathy and caring for others, and constructing moral principles with which to solve ethical problems. |   |  |  |
| ◆ Independent thinking                    |                          |   | Encouraging students to keenly observe and seek out the source of their problems, and to think logically and critically.                                |   |  |  |
| A cheerful attitude and healthy lifestyle |                          |   | Raising an awareness of the fine balance between one's body and soul and the environment; helping students live a meaningful life.                      |   |  |  |
| ◆ A spirit of teamwork and dedication     |                          |   |   | Improving one's ability to communicate and cooperate so as to integrate resources, collaborate with others, and solve |  |  |
| ♦ A sense of aesthetic appreciation       |                          | sthetic appreciation  | Equipping students with the ability to sense and appreciate aesthetic beauty, to express themselves clearly, and to enjoy the creative process.         |   |  |  |
|   |                          | 1   | Course Schedule   |   |  |  |
| Week                                      | Date                     | S   | ubject/Topics   | Note  |  |  |
| 1   | 105/02/15 ~<br>105/02/21 | Course Orientation  |   |   |  |  |
| 2   | 105/02/22 ~<br>105/02/28 | Introduction of Business Plan, Porter's Five Forces  Model, SWOT Analysis (pp. 184-185) |   |   |  |  |
| 3   | 105/02/29 ~<br>105/03/06 | Holiday, No Class   |   |   |  |  |
| 4   | 105/03/07 ~<br>105/03/13 | Chapter 5: Business Management (179-185)  |   | Application of BP competition starts  |  |  |
| 5   | 105/03/14 ~<br>105/03/20 | Chapter 11: Marketing Process and Consumer Behavior (pp. 382-388)                       |   |   |  |  |
| 6   | 105/03/21 ~<br>105/03/27 | Chapter 12: Developing and Pricing Products (pp. 425-432)                               |   |   |  |  |
| 7   | 105/03/28 ~<br>105/04/03 | Chapter 13: Distributing and Promoting Products (pp. 446-448; pp.457-460)               |   |   |  |  |
| 8   | 105/04/04 ~<br>105/04/10 | Spring Break (no class)   |   |   |  |  |
| 9   | 105/04/11 ~<br>105/04/17 | BP presentations  |   | 4/20 Submission and application of BP competition due   |  |  |
| 10  | 105/04/18 ~<br>105/04/24 | Midterm Exam Week   |   |   |  |  |

| 11   | 105/04/25 ~<br>105/05/01 BP presentations   |  |  |  |
|--|---|--|--|--|
| 12   | 105/05/02 ~<br>105/05/08  | Guest speech   | My Taiwan Tour CEO:<br>Michael Wu          |  |
| 13 105/05/09 ~<br>105/05/15  |   | Chapter 15: The Role of Accountants and Accounting Information (pp. 514-515, 520-526, 527-531)   |  |  |
| 14   | 105/05/16 ~<br>105/05/22  | Chapter 15 continues   | 5/19 BP Finalists present at Tamsui campus |  |
| 15   | 105/05/23 ~<br>105/05/29  | The Social Network   |  |  |
| 16   | 105/05/30 ~<br>105/06/05  | Group Discussion: The Social Network   |  |  |
| 17   | 105/06/06 ~<br>105/06/12  | Review   |  |  |
| 18   | 105/06/13 ~<br>105/06/19  | Final Exam Week  |  |  |
| Requirement  |   | 1. Students are required to participate in the BP competition held at the Tamsui  Campus.Students who fail to participate in this activity will receive 0 points for the midterm and the BP project, which consist of 50% of the overall course grade.  2. Midterm exam will be replaced by BP presentations.  3. BP presentations must be performed in English only.  4. If a student' s class absence reaches one-third of the total class hours (in a semester) for this course, the course instructor will notify the Office of Academic Affairs, and the student will not be allowed to take part in the remaining course examinations and will receive a semester grade (for this course) of zero. |  |  |
| Tea  | ching Facility  | Computer, Projector  |  |  |
| Textbook(s)  |   | Ebert, R. J. and Griffith, R.W. (2015) Business Essentials (10th ed.). London: Pearson Education Ltd.  |  |  |
| R  | eference(s)   |  |  |  |
| Number of<br>Assignment(s)   |   | (Filled in by assignment instructor only)  |  |  |
| Grading Policy  Attendance: % ★ Mark of Usual: 20.0 % ★ Midterm  Final Exam: 30.0 %  Other ⟨BP paper submission⟩: 25.0 % |   | m Exam: 25.0 %   |  |  |
|  | This syllabus may be uploaded at the website of Course Syllabus Management System at <a href="http://info.ais.tku.edu.tw/csp">http://info.ais.tku.edu.tw/csp</a> or through the link of Course Syllabus Upload posted on the  Note home page of TKU Office of Academic Affairs at <a href="http://www.acad.tku.edu.tw/CS/main.php">http://www.acad.tku.edu.tw/CS/main.php</a> . <a href="http://www.acad.tku.edu.tw/CS/main.php">* Unauthorized photocopying is illegal. Using original textbooks is advised. It is a crime to improperly photocopy others' publications.</a> |  | osted on the<br>CS/main.php .              |  |

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