

Tamkang University Academic Year 104, 1st Semester Course Syllabus

Course Title	LAWS ON INTERNATIONAL TRADE	Instructor	SANTANU SARKAR
Course Class	TLFXB4A DEPARTMENT OF INTERNATIONAL BUSINESS, 4A	Details	<ul style="list-style-type: none"> ◆ Required ◆ One Semester ◆ 3 Credits
D e p a r t m e n t a l A i m o f E d u c a t i o n			
<p>I. To instill the university motto of "Simplicity, Firmness, Perseverance, and Fulfillment" into students.</p> <p>II. By integrating the "Five Disciplines" of education, the qualities of conduct, intelligence, physical education, teamwork, and beauty into the professional, core, and extracurricular curriculum, the department helps to produce well-rounded students skilled in identifying and solving problems.</p> <p>III. To oversee the trend and foresee the development of global economy, the department aims to produce the graduates with expertise in the fields of International Business and Trade.</p>			
D e p a r t m e n t a l c o r e c o m p e t e n c e s			
<p>A. Breeding professionals with expertise in general International Trade and International Business.</p> <p>B. Consisting of Globalization, Information-Oriented and Future-Oriented education.</p> <p>C. Producing graduates with capability of foreseeing and analyzing the development of Global Economy.</p> <p>D. Breeding professionals with expertise in Marketing and Financial Management.</p>			
Course Introduction	<p>The course is expected to offer a comprehensive and informed analysis of the complexities of an international sale transaction by focusing on international sales of goods and the various contractual relations that arises as a result of the sale transaction.</p> <p>The students will become familiar with the standard trade terms, the Convention on International Sales of Goods, 1980 and UNIDROIT Principles of International Commercial Contracts, 2004; issues relating to E-Commerce, international transportation of cargo, the various conventions affecting such transportation.</p>		

The Relevance among Teaching Objectives, Objective Levels and Departmental core competences

I. Objective Levels (select applicable ones) :

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|-------------------------|-------------------------------------|---------------------------|
| (i) Cognitive Domain | : C1-Remembering, C2-Understanding, | C3-Applying, |
| | C4-Analyzing, C5-Evaluating, | C6-Creating |
| (ii) Psychomotor Domain | : P1-Imitation, P2-Mechanism, | P3-Independent Operation, |
| | P4-Linked Operation, P5-Automation, | P6-Origination |
| (iii) Affective Domain | : A1-Receiving, A2-Responding, | A3-Valuing, |
| | A4-Organizing, A5-Charaterizing, | A6-Implementing |

II. The Relevance among Teaching Objectives, Objective Levels and Departmental core competences :

- (i) Determine the objective level(s) in any one of the three learning domains (cognitive, psychomotor, and affective) corresponding to the teaching objective. Each objective should correspond to the objective level(s) of ONLY ONE of the three domains.
- (ii) If more than one objective levels are applicable for each learning domain, select the highest one only. (For example, if the objective levels for Cognitive Domain include C3, C5, and C6, select C6 only and fill it in the boxes below. The same rule applies to Psychomotor Domain and Affective Domain.)
- (iii) Determine the Departmental core competences that correspond to each teaching objective. Each objective may correspond to one or more Departmental core competences at a time. (For example, if one objective corresponds to three Departmental core competences: A, AD, and BEF, list all of the three in the box.)

No.	Teaching Objectives	Relevance	
		Objective Levels	Departmental core competences
1	The primary learning goal of the course is to elevate students' orientation towards law of international and global trade. It is highly likely that a student undergoing this course shall be able to see a significant increase in her/his understanding of how the laws regulating international trade operate in practice.	C3	ABCD

Teaching Objectives, Teaching Methods and Assessment

No.	Teaching Objectives	Teaching Methods	Assessment
1	The primary learning goal of the course is to elevate students' orientation towards law of international and global trade. It is highly likely that a student undergoing this course shall be able to see a significant increase in her/his understanding of how the laws regulating international trade operate in practice.	Lecture, Discussion	Written test, Report, Participation, Grp Assnt

This course has been designed to cultivate the following essential qualities in TKU students

Essential Qualities of TKU Students	Description
◇ A global perspective	Helping students develop a broader perspective from which to understand international affairs and global development.
◇ Information literacy	Becoming adept at using information technology and learning the proper way to process information.
◇ A vision for the future	Understanding self-growth, social change, and technological development so as to gain the skills necessary to bring about one's future vision.
◇ Moral integrity	Learning how to interact with others, practicing empathy and caring for others, and constructing moral principles with which to solve ethical problems.
◇ Independent thinking	Encouraging students to keenly observe and seek out the source of their problems, and to think logically and critically.
◇ A cheerful attitude and healthy lifestyle	Raising an awareness of the fine balance between one's body and soul and the environment; helping students live a meaningful life.
◇ A spirit of teamwork and dedication	Improving one's ability to communicate and cooperate so as to integrate resources, collaborate with others, and solve problems.
◇ A sense of aesthetic appreciation	Equipping students with the ability to sense and appreciate aesthetic beauty, to express themselves clearly, and to enjoy the creative process.

Course Schedule

Week	Date	Subject/Topics	Note
1	104/09/14 ~ 104/09/20	Standard trade terms - Introduction to standard trade terms plus Ex Works, CIF contracts and the process and sub-themes	
2	104/09/21 ~ 104/09/27	Standard trade terms – CIF contracts under INCOTERMS 2000, Obligations of the seller and the buyer	
3	104/09/28 ~ 104/10/04	Standard trade terms – FOB contracts and its nuances, Variants of FOB contract, and FAS contracts	
4	104/10/05 ~ 104/10/11	The Vienna Convention on the International Sale of Goods, 1980 – the Convention and its structure and features, Application and exclusion, and Party autonomy and trade usage and interpretation of the VC	
5	104/10/12 ~ 104/10/18	The Vienna Convention on the International Sale of Goods, 1980 – Formation of contract, Obligations of the seller and the buyer under the Convention, and Passing of risk and remedies plus exemption	

6	104/10/19 ~ 104/10/25	Electronic Commerce – Legal issues and harmonization: Policy consideration, E-Commerce, and international regulatory measures, Electronic Data Interchange (EDI) and Interchange Agreements, Uncitral Model Law on E-Commerce	
7	104/10/26 ~ 104/11/01	Electronic Commerce – Legal issues and harmonization: Other international initiatives – the International Chamber of Commerce, The EU directive on E-Commerce, and The UN Convention on the use of the electronic communications in electronic contracts	
8	104/11/02 ~ 104/11/08	Electronic transaction and security issues – Electronic signatures and uncitral, Electronic medium and computer misuse, Future for E-commerce	
9	104/11/09 ~ 104/11/15	Transportation of cargo – part I: Transportation of goods by sea – charterparties, and Bills of lading	
10	104/11/16 ~ 104/11/22	Midterm Exam Week	
11	104/11/23 ~ 104/11/29	Transportation of cargo – part II: Carriage of goods by sea: bills of lading and the Carriage of Goods by Sea Act, 1971 (Hague-Visby Rules)	
12	104/11/30 ~ 104/12/06	Transportation of cargo – part III: International carriage of goods by air, rail, road, and International multimodal transport	
13	104/12/07 ~ 104/12/13	Financing and Insurance (Part I): Marine insurance - Scope and nature of marine insurance contracts, Principles of marine insurance law, Warranties on the part of the insured – implied and express, Deviation, and Liability of insurer	
14	104/12/14 ~ 104/12/20	Financing and Insurance (Part II): Letters of credit - Open account, Bills of exchange, Documentary bill, Letters of credit and its nuances, Performance bonds / guarantees and standby letters of credit, and Other means of minimizing risk of non-payment	
15	104/12/21 ~ 104/12/27	Dispute resolution (Part I): Civil jurisdiction - The defendant' s domicile, Submission of appearance, Ordinary contracts, Tort claims, Ancillary jurisdiction, Insurance, Consumer and Employment Contracts, Choice of law - The proper law – express and implied choice, The proper law – closest connection, Certain particular types of contract, and Torts and restitutionary obligations	

16	104/12/28 ~ 105/01/03	Dispute resolution (Part II): Arbitration and mediation – Arbitration in international commercial contracts, Arbitration under the English Law, Mediation (Conciliation) as an alternative form of dispute resolution, and Mediation online and recent developments	
17	105/01/04 ~ 105/01/10	Fighting corruption in international business - Definition corruption, The OECD convention, The UN convention, and Business Codes of Conduct	
18	105/01/11 ~ 105/01/17	Final Exam Week	
Requirement	Quizzes 20 percent Individual/Group project 30 percent Class participation 20 percent End-term examination 30 percent Class participation based on the attendance record will be used to finalize the grades. The overall grade point (obtained after pooling the above mentioned components) will be modified to reflect the students' attendance vide the Student Manual.		
Teaching Facility	(None)		
Textbook(s)	Carr, I. 2012. International Trade Law, 5th edition, Routledge-Cavendish, NY.		
Reference(s)			
Number of Assignment(s)	(Filled in by assignment instructor only)		
Grading Policy	◆ Attendance : 20.0 % ◆ Mark of Usual : % ◆ Midterm Exam : 20.0 % ◆ Final Exam : 30.0 % ◆ Other (Grp Assnt) : 30.0 %		
Note	This syllabus may be uploaded at the website of Course Syllabus Management System at http://info.ais.tku.edu.tw/csp or through the link of Course Syllabus Upload posted on the home page of TKU Office of Academic Affairs at http://www.acad.tku.edu.tw/CS/main.php . ※ Unauthorized photocopying is illegal. Using original textbooks is advised. It is a crime to improperly photocopy others' publications.		